Dr. Donald DePamphilis explains the real-world of mergers, acquisitions, and restructuring based on his academic knowledge and personal experiences with over 30 such deals himself. The 99 case studies span every industry and countries and regions worldwide show how deals are done rather than just the theory behind them, including cross-border transactions. The interactive CD is unique in enabling the user to download and customize content. It includes an Excel-based LBO model and an M&A Structuring and Valuation Model in which readers can insert their own data and modify the model to structure and value their own deals. CD also real options applications and projecting growth rates. Student Study Guide on CD contains practice problems/solutions, powerpoint slides outlining main points of each chapter, and selected case study solutions. An extensive on-line instructors manual contains powerpoint slides for lectures following each chapter, detailed syllabi for using the book for both undergraduate and graduate-level courses, and an exhaustive test bank with over 750 questions and answers (including true/false, multiple choice, essay questions, and computational problems).

* CDROM contains extensive student study guide and detailed listings of online sources of industry and financial data and models on CDROM

* Numerous valuation and other models on CDROM can be downloaded and customized by readers

* Online Instructors Manual with test bank, extra cases, and other resources
This book is a one-stop shop for those interested in M&A. It covers all the relevant topics from how to develop a rigorous business plan appropriate to undertake an acquisition, to identifying and approaching target firms, to successful negotiation, to planning and performing due diligence, to planning and implementing successful integration, to financing the transaction. The book also addresses how to design effective takeover tactics and defenses. I was most impressed with the extent of the explanations about how to design and implement acquisition plans from a real world perspective. The author also addresses how to design effective takeover tactics and defenses. I also found the material on the M&A implications for governance very valuable.

The book is also very well documented. The extensive list of publications is very helpful for locating more articles and books on this exciting subject. I found the glossary of M&A terms among the most useful I've seen. It could be published as an M&A dictionary. The numerous case studies sprinkled throughout the book are very helpful in demystifying the subject.

The CD included with the books contains a wealth of material often available on the internet for hundreds of dollars. The detailed M&A models and leveraged buyout models and due diligence question lists are available for customizing to meet your specific circumstances. I found the buyer due diligence question list in electronic form to be very valuable when it came time to making changes for my own needs. The chapter outlines, study guides, and presentations also included on the CD are very helpful in internalizing the material. The CD also contains answers to many case study questions and chapter questions.

All things considered, this book is a must have for anyone serious about learning the subject.

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