We talk a lot about the things we want.

I want more money.

I want a better relationship with my spouse.

I want good responsible kids.

I want a promotion.
I want to be healthy.

I want to be smarter.

I want to retire.

I want, I want, I want…

But do you know what people really want? They want what they've got. It's a simple formula: You have what you want because your actions produced your results. Not your words and certainly not your wants.

In his signature caustic, yet loveable style, Larry dishes out straight talk on what he calls “life’s messes” and offers up his advice topped with a dollop of common sense. We all know that people do stupid things to sabotage their success, and we can all think of areas in our own lives where we are just plain being idiots! So here is what Larry is proposing: Recognize where you are being an idiot and then take action to stop being an idiot. He takes on business, family, health, being fat, being stupid, success, money, and more, and tells us step by step what we need to change. He tells us to take responsibility for our words and our wants and put them into action.

Why Larry? We have seen him do it as an expert on TV, coaching people on taking control of their money. We turn to him for business advice and kick-in-the-pants motivation. But why ask Larry for advice on things like relationships and parenting? Larry says the answers to most problems, whether personal or professional, go hand in hand. What it takes to be a great leader is what it takes to be a great parent. The principles it takes to be a good salesperson are the same principles it takes to get along with others. The principles of personal success are the same principles of business success and financial success.

This book is a little mirror you can hold up to your life to reflect back to you your areas of stupidity. A mirror that has a little action plan taped to the back of it. A little bit of business. A little bit of personal development. A little finance. A little parenting. A little health and wellness. And a whopping dose of common sense!
The Pitbull of Personal Development ® and New York Times bestselling author Larry Winget brings us advice on the dumb things we are doing to sabotage our success.

Larry Winget is back, and this time he’s telling us that most people are idiots! And that seems harsh. But in fact this is Larry’s most positive book yet because he believes that what people really want is to be told the truth. And usually the truth isn’t pretty. When you have had it with hand holding and making excuses for why you are not doing as well as you could be doing, when you are ready to hear someone tell it to you like it is, tell you exactly what you are doing wrong and how to fix it, Larry is your man.

Do you have a plan for success? Why not? It’s time to cut out the endless chatter about the things you want, the things you wish you had. It’s time to stop wasting your time with excuses and explanations for why you aren’t quite where you need to be. This book is the swift kick you need to cut out the bad habits that are keeping you from your goals. Figure out what you really want, not what you say you want, and get started on your action plan for success.

**Personal Review: People Are Idiots and I Can Prove It!: The 10 Ways You Are Sabotaging Yourself and How You Can Overcome Them by Larry Winget**

Larry Winget tells it straight - you won't be allowed BS, namby pamby excuses or justifications for your stupid behavior. He helped me see where I was being stupid (or just plain lazy). No wonder my goals are still in the misty future. Now I take responsibility for cleaning up my messes (at least the ones I recognize), have a plan and new goals. Daily action makes me see that reaching those goals is doable. If you really want to be able to help yourself, start here. BTW, he's pretty funny, too.

**For More 5 Star Customer Reviews and Lowest Price:**
[People Are Idiots and I Can Prove It!: The 10 Ways You Are Sabotaging Yourself and How You Can Overcome Them by Larry Winget 5 Star Customer Reviews and Lowest Price!]