In A Competitive Business You Need To Have An Edge. This Book Is Sharp As Tacks.

The Guide to I.T. Contracting is a complete guide to contracting for all I.T. contractors and anyone planning on entering this exciting and lucrative market. The book covers how to form a Limited Company, using an umbrella company, job hunting, interviewing, improving the chances of contract renewal, rate negotiation and rate setting, training and certification, tax minimisation, tax efficient investing, contracting abroad, contractors etiquette, selecting a bank, selecting an accountant, buying insurance cover, buying a home as a contractor and much more. The Guide to I.T. Contracting is specifically written for ambitious I.T. contractors, offers many insider secrets and is full of useful and practical information.

My Personal Review:
From skill demands to ethics to profits, The Guide to IT Contracting is much more than just a manual for IT professionals and contractors. This comprehensive work covers every subject imaginable for those seeking an exact how to on every aspect of business professionalism to time and money management, to how to avoid monetary hemorrhaging- right down to dealing with spies and jealous permies. Mr. Blankson even covers the special needs of females in the business. You will not be able to put this book down until you have studied it from cover to cover. And his advanced contract renewal techniques among many others, will ensure your business and financial success, and make your company zing past your competitors.

Whether your industry is in the IT sector or not, any business professional will gain a wealth of knowledge and business practice specialties and solutions; not found in any other source Ive ever seen or heard of. Samuel Blanksons astonishing work of art in this Bible of all Bibles for IT contracting is simply second to none!
The Guide to IT Contracting is not a book for the weak at heart or non-serious average Joe. It is a sharp, clear, hard-hitting informant on every important aspect of successful and ethical business practice for its industry, and in many cases, good business ideals and advice in general: Including how to conduct your business with a hassle-free life. You will learn how to maximize profits, reduce risks, manage sticky situations (and people) with flair and ease.

Perfectly organized and seamlessly written, this all-inclusive, instructional guide should be mandatory reading at Universities around the world, and for anyone in the IT business or considering this career (or any other professional business career).

My personal life experiences of growing up in several family owned and operated businesses gave me an edge over others in the worlds ever-increasingly competitive business market, but Mr. Blanksons book enlightened me on subjects that I thought I had known for years. It would be impossible for anyone to give this obvious labor-of-love works anything less than five gold stars- in fact, it honestly deserves ten!

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